



INNOVATE FASTER WITH RED HAT AND AWS



AWS IN NUMBERS

- Millions of active customers every month.

- AWS is now a \$20+ billion run rate business.

- Fastest enterprise IT vendor to reach a \$10 billion run-rate.



Gartner Magic Quadrant for Cloud Infrastructure as a Service, Worldwide*

AWS is positioned highest in execution and furthest in vision within the Leaders Quadrant



^{*}Gartner, Magic Quadrant for Cloud Infrastructure as a Service, Worldwide, Leong, Lydia, Petri, Gregor, Gill, Bob, Dorosh, Mike, August 32016
This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from AWS: http://www.gartner.com/doc/reprints?id=1-2G205FC&ct=150519&st=sb
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6 REASONS BEHIND RAPID GROWTH



Stop running and maintaining data centers



Trade capital expense for variable expense



Benefit from massive economies of scale



Stop guessing capacity



Increase speed and agility



Go global in minutes



AWS GLOBAL INFRASTRUCTURE

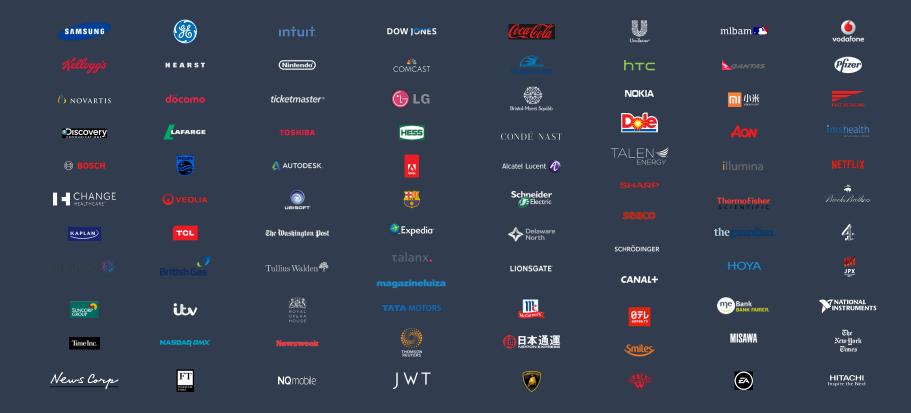
18 regions (A Region is a physical location in the world where we have multiple Availability Zones.)

55 availability zones (Availability Zones consist of one or more discrete data centers, each with redundant power, networking and connectivity, housed in separate facilities.)





AWS ENTERPRISE CUSTOMERS









RED HAT and AWS



AWS + Red Hat Solutions

2008 Red Hat Enterprise Linux on AWS 2012 JBOSS on AWS 2017

Red Hat OpenShift packaged with AWS services through Service Broker













2011 Red Hat Enterprise Linux available ondemand through AWS 2015

Red Hat Enterprise Linux for SAP HANA on AWS

Red Hat Ansible on AWS

2018

Red Hat Enterprise Linux for SAP available on demand



Better Together

Red Hat and AWS are collaborating to provide a complete, **enterprise- class computing environment** that is both simple and scalable for our
customers



Crossinfrastructure consistency and availability



Unified experience in hybrid environments



Enterprise grade support



Reliable, scalable infrastructure





- 1. Digitized
- 2. Deceptive
- 3. Disruptive
- 4. Dematerialize
- 5. Demonetize
- 6. Democratize





Industry Shifts







Elasticity

Agility

Availability





Availability

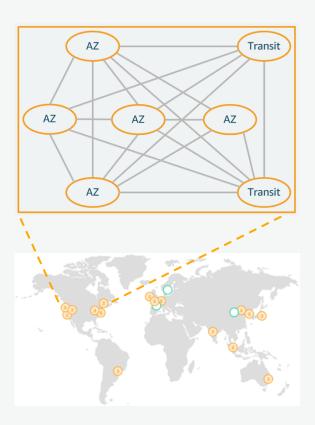


In information **technology**, high **availability** refers to a system or component that is continuously operational for a desirably long length of time. **Availability** can be measured relative to "100% operational" or "never failing."



AWS regions

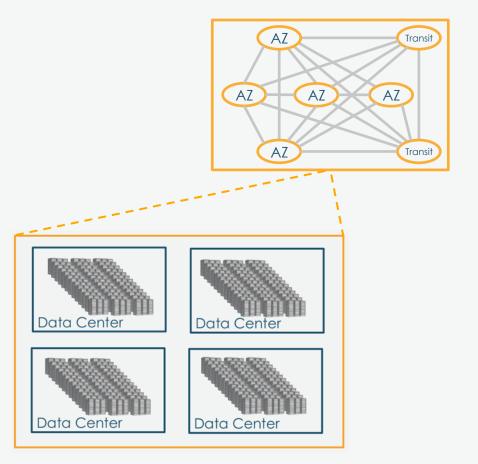
- Mesh of Availability Zones (AZs) and Transit Centers
- Redundant paths to transit centers
- Transit centers connect to:
 - Private links to other AWS regions
 - Private links to customers
 - Internet through peering & paid transit
- AZs <2ms apart & usually <1ms





AWS availability zones

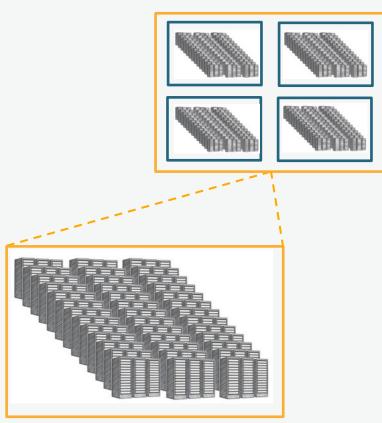
- Regional cluster of discrete DCs
- Separate redundant power, networking, connectivity and facility
- All regions have 2 or more AZs
- Each AZ is 1 or more DC
 - No data center is in two AZs
 - Some AZs have as many as 6 DCs
- DCs in AZ less than ¼ ms apart





AWS data centers

Single DC typically over 50,000 servers & often over 80,000 Larger DCs undesirable to reduce blast radius





Native Services For Availability







Elasticity



Elasticity is defined as "the degree to which a system is able to adapt to workload changes by provisioning and de-provisioning resources in an autonomic manner, such that at each point in time the available resources match the current demand as closely as possible".



Native Services For Elasticity







Agility



Technical **agility** is the ability to quickly and smoothly adapt to or integrate current technologies with newer, different, disruptive, expansive or convergent technologies.



What does this mean to you?









Integration into AWS services

Global Footprint

Security

Partner Ecosystem



Featured solutions

RED HAT ENTERPRISE LINUX

RHEL on Amazon EC2 allow customers to build and test enterprise applications on AWS and in their on-premises datacenters. Red Hat maintains the base RHEL images for Amazon EC2. AWS customers receive updates at the same time that updates are made available from Red Hat, so computing environment remains reliable and secure and RHEL-certified apps maintain supportability.



Red Hat OpenShift is a container platform that gives development and IT operations teams the ability to accelerate application delivery with the speed and consistency that business demand. Enterprise customers can build new applications or refactor existing applications using a micro-services architecture through containers.

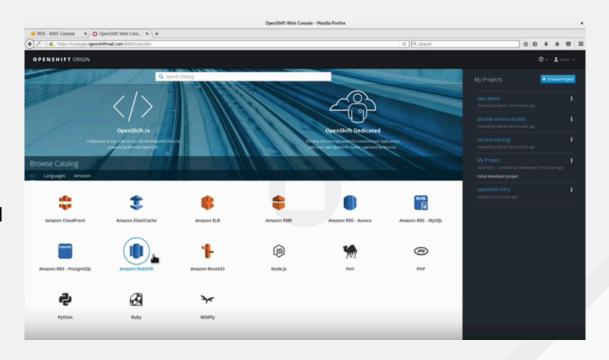
RED HAT CLOUDFORMS

Red Hat CloudForms on AWS helps IT operations teams enhance the visibility and control they need to utilize AWS services in a secure and responsible way. CloudForms' self-service catalog, combined with automated discovery and full life-cycle management, ensures cloud deployments are standardized, and compliant with policy, while not being "in the way" of developers.



Integration with AWS Open Service Broker API

Red Hat OpenShift customers can seamlessly configure, deploy, and scale AWS services like Amazon RDS, Amazon Aurora, Amazon Athena, Amazon Route 53, and AWS Elastic Load Balancing directly within the Red Hat OpenShift console.

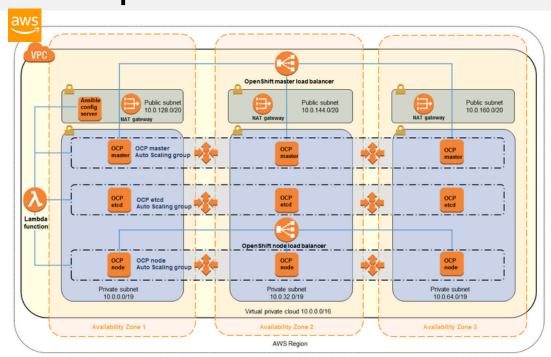




Deploying Red Hat OpenShift on AWS

A Quick Start is available that will configure a VPC that spans three Availability Zones with private and public subnets in each zone as well as deploying Master, Infrastructure, and Application OCP nodes in each Availability Zone.

https://aws.amazon.com/
guickstart/architecture/openshift/







Customer Success



Owned and operated by Schiphol Group, Amsterdam Airport Schiphol is Europe's fourth-largest airport in terms of passenger number, number four in air transport movements, and ranks third in terms of cargo volume.

CHALLENGE

Improve its passenger experience and become the best digital airport.

SOLUTION

Amsterdam Airport Schiphol migrated several of its IT systems to the cloud to become more flexible, secure, and efficient. To do this, they quickly deployed Red Hat OpenShift Container Platform to run on Amazon Web Services (AWS) public cloud environment.

RESULTS

Launched a new cloud platform in 10 days and cut development time for new services and APIs by 50%.

Source: Red Hat case study, Amsterdam Airport Schiphol builds agile cloud with Red Hat, August 2017.









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